



VACANCY ANNOUNCEMENT

POSITION TITLE: **Equity Sales-Trader**

EXPERIENCE LEVEL: **Executive Director**

DURATION: **Long-term**

LOCATION: **Yerevan, Armenia**

JOB RESPONSIBILITIES:

- perform day-to-day equities trading for portfolios and client accounts;
- ensure efficiency of trading activities by identifying and applying the best combination of price, size, and timeframe for buy/sell transactions;
- ensure that trades are in compliance with the legislation and regulations and are properly documented;
- develop trading strategies to maximize investors' profits, manage trading projects as assigned;
- conduct market research and analysis, monitor the equities market, examine the financial reports of the issuer companies;
- identify profitable investment opportunities for investors and share them with the portfolio management team;
- reach out to existing and potential institutional/individual clients to present market information and investment opportunities, explain services offered;
- act proactively in developing and expanding positive relationships with industry contacts to ensure constant flow of information on prices, trading venues, research, companies, and offers for broker services;
- submit reports to the management on a regular basis, in the format required.

REQUIRED QUALIFICATIONS:

- 3+ years of experience on the sell side;
- experience in leading projects;
- personal international counterparty contacts (over 25);
- experience in providing DMA access to institutional and individual clients;
- excellent communication, negotiation, and presentation skills;
- fluency in English (Armenian, Russian will be considered an advantage).

APPLICATION PROCEDURES: If you possess the above listed qualifications, please send your CV to armenbrok@armenbrok.com.

APPLICATION DEADLINE: 19 August 2022, applications will be considered on a rolling basis